



Contact: Chris Cosentino  
Campbell Lewis Communications  
(212) 995-8058/(917) 519-6300  
chris@campbelllewis.com

## **HNMA FUNDING ADDS COMMUNITY ALLIANCES EXECUTIVE AND SALES DIRECTOR**

**—RON JAUREGUI AND CATHY SOLOMON TO PLAY KEY ROLES—**

---

**SAN DIEGO, CA., February 7, 2007**—The Hispanic National Mortgage Association (HNMA), a for-profit organization focused on increasing homeownership opportunities within the Hispanic market, announced today the addition of two key executives: Ron Jauregui, senior vice president for community alliances, and Cathy Solomon, senior business development manager. Both joined HNMA Funding Corporation, HNMA's national correspondent lending operation, which offers innovative loan programs for Hispanic, immigrant and underserved markets.

As head of HNMA's community alliance efforts, Mr. Jauregui will craft relationships with a number of constituencies including Hispanic organizations, housing intermediaries, trade associations, philanthropic foundations, public policy makers and consumer advocates.

Prior to joining HNMA, Mr. Jauregui served in a number of corporate, government and community organizations. He was director of the Congressional Hispanic Caucus Institute's HOGAR (Hispanic Ownership, a Growing American Reality) initiative. He also served as a community builder fellow at the U.S. Department of Housing and Urban Development. During the Clinton administration, Mr. Jauregui served as an advisor for Hispanic Affairs at the U.S. Department of Energy. Earlier in his career he originated mortgages for the Bank of America, where he was a founding



member of its Spanish language pilot fulfillment team. Mr. Jauregui holds a B.A. from Claremont Men's College and a law degree from UCLA.

Ms. Solomon, who has more than 20 years of correspondent sales experience, joins HNMA Funding Corp., the association's correspondent lending business, as senior business development manager. Most recently she was regional vice president for IMPAC Funding Corp. Prior to IMPAC, she spent nearly 10 years as sales director with GMAC Residential Funding Corp. She also had lengthy tenures at both Prudential Home Mortgage and Citicorp in similar capacities. Ms. Solomon holds a B.S. in business from the University of Connecticut and a MBA from Fordham University.

“Adding experienced professionals such as Cathy and Ron to our team is vital to our continued growth and to executing our core mission of expanding homeownership in underserved markets,” said Leonardo Simpser, managing director of HNMA. “In 2006, we finalized two important relationships – Deutsche Bank and Wells Fargo Home Mortgage— and launched the first Hispanic automated underwriting platform. Now we are ready to bring liquidity and technology to the correspondent, retail and affinity markets. Cathy and Ron, along with our current team, will lead our marketing and outreach efforts to lenders and other organizations, respectively.”

#### **About The Hispanic National Mortgage Association (HNMA)**

HNMA is a private, for-profit company providing a variety of services to the mortgage industry with the mission of increasing homeownership opportunities within the Hispanic community. HNMA currently has three business divisions: HNMA Funding Company, a correspondent investor that is a joint venture with Deutsche Bank, offering innovative loan programs focused on Hispanic and other immigrant communities; ILUMINA Mortgage, a Hispanic-centric, retail lending operation that is a joint venture between Wells Fargo Home Mortgage and HNMA; and HNMA's R&D unit which is focused on the development of tools to measure Hispanic and other nontraditional borrowers'



creditworthiness more accurately and more efficiently. For more information, please visit <http://www.hnma.com> and <http://www.hnmafunding.com>.